



SERIES 9800 PRICING INFORMATION

DECEMBER 1972

DESCRIPTION	PRODUCT NUMBER	PRICE FOB FACTORY	QUANTITY	TOTAL PRICE
<input type="checkbox"/> BASIC MODEL 20 CALCULATOR, including 173 registers	9820A	\$4975		
FACTORY INSTALLED OPTION				
<input type="checkbox"/> 429 Total Data Registers	Opt. 001	\$1250		
<input type="checkbox"/> Carrying Handle	Opt. 015	\$ 25		
FIELD INSTALLABLE OPTION				
<input type="checkbox"/> 429 Total Data Registers	11228A	\$1290*		
<input type="checkbox"/> *Plus Field Installation Charge	See Reverse Side			
PLUG-IN FUNCTION BLOCKS				
<input type="checkbox"/> Peripheral Control I	11220A	\$ 485		
<input type="checkbox"/> Mathematics	11221A	\$ 485		
<input type="checkbox"/> User Definable	11222A	\$ 485		
<input type="checkbox"/> Cassette	11223A	\$ 225		
<input type="checkbox"/> Peripheral Control II	11224A	\$ 485		
<input type="checkbox"/>				
PERIPHERALS (order Option 20)				
<input type="checkbox"/> Mark-Sense Card Reader (no ROM required)	9860A	\$ 850		
<input type="checkbox"/> Typewriter (requires 11220A or 11224A)	9861A	\$2250		
<input type="checkbox"/> Plotter (requires 11220A)	9862A	\$2675		
<input type="checkbox"/> Paper Tape Reader (requires 11220A or 11224A)	9863A	\$1470		
<input type="checkbox"/> Digitizer (requires 11220A or 11224A)	9864A	\$5900		
<input type="checkbox"/> Tape Cassette (requires 11223A)	9865A	\$1750		
<input type="checkbox"/> Thermal Page Printer (requires 11220A or 11224A)	9866A	\$2975		
<input type="checkbox"/> I/O Expander	9868A	\$ 975		
<input type="checkbox"/>				
<input type="checkbox"/>				
<input type="checkbox"/>				
SUPPLIES & ACCESSORIES				
<input type="checkbox"/>				
<input type="checkbox"/>				
<input type="checkbox"/>				
SERVICE CONTRACTS				
	See Reverse Side			
REMARKS			TOTAL	

ORDER INFORMATION

Sold to _____ Phone _____ Date _____ Ship Air Sur

Address _____ Purchase Order _____

Signature _____

Salesman _____

SERVICE CONTRACT

U.S. Annual Service Contract rates for *electronic equipment*:

Zone 1 (0 - 100 Mi., one-way)	Zone 2 (101 - 250 Mi., one-way)	Zone 3 (250+ Mi., one-way)	Field Office Repair
7% of electronic total list	10% of electronic total list	14.5% of electronic total list	6% of electronic total list

U.S. Annual Service Contract rates for *mechanical equipment*:

Zone 1 (0 - 100 Mi., one-way)	Zone 2 (101 - 250 Mi., one-way)	Zone 3 (250+ Mi., one-way)	Field Office Repair
12% of mechanical total list	17% of mechanical total list	25% of mechanical total list (See 1)	10% of mechanical total list (See 2)

- 1) For the 9861A only, in addition to the rate shown, a per call charge of \$16.50/hr. will be made by FACIT for each hour travelled beyond 250 miles. FACIT will bill customer directly.
- 2) For the 9861A only, because of increased shipment damage exposure, HP or FACIT Field Office installation is not available.

Annual Service Contract prices are to be computed separately for *electronic* and *mechanical* equipment. The sum of both electronic and mechanical Service Contracts is then the Total Annual Service Contract price. For each, use total list price summation of all products, including all priced options and peripherals, multiplied by the appropriate zone percent rounded to nearest dollar.

FIELD INSTALLATION

Installation charge for any Model 20 field-installable option:

Zone 1 (0 - 100 Mi., one-way)	Zone 2 (101 - 250 Mi., one-way)	Zone 3 (250+ Mi., one-way)	Field Office Installation
\$54.00* See (1)	\$161.00* See (2)	\$333.00* See (2)	\$21.00* See (3)

*Add \$10.75 for each additional accessory installed at the same location and time to the installation charge shown above.

- 1) For 9861A only, no additional charge.
- 2) For 9861A only, \$16.50 for each hour travelled over 100 mi.
- 3) For 9861A only, because of increased shipment damage exposure, HP or FACIT Field Office installation is not available.

ZONE MILEAGE

Zone mileages shown apply to the distance one-way from the nearest Hewlett-Packard, or Facit, Sales/Service Office to customers site. Contracts will be negotiated individually for one-way mileages in excess of 500 miles.

WARRANTY

Hewlett-Packard Calculator Products Division basic warranty provides no-cost parts and labor for 90 days from delivery. Warranty service is performed on-site in Zone 1 (0 - 100 miles one-way); there is a charge for travel to Zones 2 and 3.